

LIMITED PROMOTIONAL OFFER

PURCHASE KYMETA™ u8 TERMINAL AT A DISCOUNT WITH AN OPTIONAL THREE-MONTHS KYMETA™ BROADBAND PACKAGE FOR CUSTOMER DEMONSTRATION PURPOSES

Effective Date: 26 October 2020

Kymeta is offering authorized channel partners the opportunity to purchase a Kymeta™ u8 terminal and a Kymeta™ Broadband package at a discount to support customer demonstrations and other market development activities. This promotional pricing applies to the terminals listed below:

PRODUCT CODE	PRODUCT DESCRIPTION	WHOLESALE PRICE	PROMO PRICE
U8911-11113-0	KYMETA U8 GEO TERMINAL, 20 W BUC, IQ 200, LTE ADVANCED PRO (GLOBAL)	\$23,500	\$18,000
U8911-12113-0	KYMETA U8 GEO TERMINAL, 20 W BUC, IQ 200, LTE ADVANCED PRO (FIRSTNET)	\$23,500	\$18,000

This offer is subject to the conditions and considerations outlined below:

1. A partner must be an authorized Kymeta channel partner and order one of the products listed above. A partner may purchase up to two demo terminals. Additional discounts do not apply.
2. **A partner may not resell the demo terminal nor use it to support commercial business. Use of the terminal is strictly for demonstration purposes only.**
3. A partner may also purchase the following discounted demo satellite plan for their customer demonstrations:

PRODUCT CODE	PRODUCT DESCRIPTION	WHOLESALE PRICE	PROMO PRICE
KB910-40033-0	KYMETA BROADBAND, DEMO, 3 MONTHS, SAT CELL, GLOBAL, 10 10 GB	\$719	\$400

4. Partners may purchase additional promotional Kymeta Broadband packages for use with the demo terminal as needed.
5. Billing for the Kymeta Broadband package is one-time for 3 months or until the allotment of data is exhausted, whichever happens first. The demo terminal and demo connectivity plan are invoiced together according to master agreement terms.
6. Upon request, Kymeta will prepare a quote and partner must sign a quote with the u8 terms of sale. If partner has signed the u8 Master Agreement with Data Services Plan Addendum, no signed quote is required.
7. Accessories are not included in this offer and must be ordered separately.
8. Data overage fees apply. Refer to the *791-00016-000 Kymeta Connect Pricing Book* for rates.
9. Partner agrees to pay applicable taxes, shipping costs, and related expenses. Shipping terms are Ex Works. All prices are in US dollars.
10. The Kymeta u8 terminal shipping date will be confirmed following acceptance of a purchase order.

Direct your questions regarding this program to your Kymeta Sales Representative.